

Vacancy at N/a'an Ku Se Wildlife Experience – HQ

An exciting and challenging opportunity is available for a **Sales Representative - Group-Wide Brand Ambassador** to join our team.

Location: Head Office, 02 Chapman Street, Klein Windhoek, Windhoek.

Closing date: 08 July 2026

Join a world-renowned organisation dedicated to protecting the land, cultures, and wildlife of Namibia. We are seeking a passionate individual to represent a diverse portfolio of brands that connect luxury tourism with sustainable development and essential conservation work.

POSITION OVERVIEW

We are seeking a dynamic and self-driven Sales Representative to serve as a key brand ambassador for our diverse group of companies, driving sales initiatives, coordinating events and functions, and promoting all business units to both local and international audiences. The successful candidate will represent and champion a broad portfolio across multiple sectors, including Hospitality and Tourism, Construction, Property Development and Sales, Wine Promotion and Sales, Voluntourism, Fly-in Safaris, and the charitable work of the N/a'an ku sê Foundation. This role requires exceptional communication skills, adaptability, and the ability to build strong relationships within varied environments.

KEY RESPONSIBILITIES

Sales and Brand Representation (Group-Wide)

- Drive sales across all business units through targeted initiatives and strategic planning.
- Represent and promote all group brands at events, functions, and activations.
- Build and maintain strong relationships with customers, partners, and stakeholders across the hospitality, property, wine, and tourism sectors.
- Conduct regular site visits and manage brand presence across multiple retail and service outlets.
- Achieve monthly and annual sales targets for various product lines and service offerings.
- Maintain accurate sales records and reporting across all business units.

Events Marketing and Activations

- Plan and execute group-wide events, trade shows, and promotional functions.
- Coordinate hospitality events, wine tastings, property showcases, and tourism activations.
- Organise voluntourism information sessions and fly-in safari promotional events.
- Ensure consistent and professional brand messaging across all business units.
- Collaborate with marketing teams to develop effective cross-promotional campaigns.
- Champion and drive the cross-selling of products and service offerings.

Fundraising and Foundation Support

- Organise fundraising initiatives for the N/a'an ku sê Foundation.

www.naankuse.com

- Represent the Foundation at corporate and community events to raise awareness.
- Engage donors and partners to support essential conservation and community projects.

Stakeholder Engagement

- Act as the primary liaison for customers across the hospitality, property, wine, and tourism sectors.
- Provide exceptional customer service along with dedicated after-sales support.
- Engage corporate partners for construction, property development, and broader B2B opportunities.
- Coordinate seamlessly with internal departments — including Finance, Operations, Marketing, and Foundation teams — to ensure operational success.

QUALIFICATIONS AND REQUIREMENTS

Education: A Grade 12 certificate is required. A tertiary qualification in Sales, Marketing, Event Management, or a related field will be an advantage.

Experience: A minimum of five years' proven experience in a high-paced sales environment, event coordination, and multi-brand representation is essential.

Industry Knowledge: Experience in the tourism, hospitality, or property sales sectors will be highly advantageous.

Licence: A valid driver's licence and willingness to travel are required.

SKILLS AND COMPETENCIES

- Exceptional interpersonal and communication skills
- Versatile sales ability across diverse product and service categories
- Confident public speaker and event host
- Highly organised with strong project management abilities
- Ability to work independently and meet targets across multiple portfolios
- Ability to function in a high-paced environment
- Creative, proactive, and strategic thinking
- Professional presentation and ability to engage diverse audiences
- Passion for conservation and sustainable business practices

WHAT WE OFFER

- Competitive salary package aligned with qualifications and experience
- Opportunity to represent diverse, purpose driven brands making a real difference
- Access to the N/a'an ku sê Medical Aid Group (employee contribution)
- Dynamic work environment supporting conservation and community development
- Professional growth opportunities across multiple business sectors

APPLICATION PROCESS

Applications must be submitted via our online portal.

[Vacancy at N/a'an ku sê Wildlife Experience - Sales Representative – Fill out form](#)



N/a'an ku sê is eco-friendly and paperless: Hand-delivered CVs will not be accepted
Only short-listed candidates will be contacted.



www.naankuse.com

N/a'an ku sê Lodge & Wildlife Sanctuary | Utopia Boutique Hotel | Bush Camp | Neuras Wine and Wildlife Estate | Kanaan Desert Retreat | TimBila Safari Lodge
TimBila Private Villa | TimBila Camp Namibia | TimBila Farmstead | Harnas Guest Farm | Rooster & Co. Restaurant | Lianshulu | Susuwe

Change Makers for Sustainable Good In Africa

Directors: Dr. Rudie van Vuuren / Marlice van Vuuren / Jan Verburg / Jannes Brandt